



**TOWN OF TOWNSEND  
INCOME STATEMENT  
March 31, 2021**

					Target % for Mar
Revenues:	REVENUES	BUDGET	ACTUAL	OVER/(UNDER)	75%
01-5000-000	Impact Fees: Fire House Impact Fees	15,000.00	5,250.00	(9,750.00)	35%
01-5050-015	Town Fair Donation	2,000.00	0	(2,000.00)	0%
01-5060-000	Fines - Police	8,000.00	2,912.50	(5,087.50)	36%
01-5070-000	Franchise Fees	22,000.00	16,975.24	(5,024.76)	77%
01-5090-030	Grants Revenue	87,400.00	19,204.64	(68,195.36)	22%
01-5090-031	Municipal Street Aid Grant	35,000.00	57,752.56	22,752.56	165%
01-5100-010	Impact Fees	58,000.00	36,400.00	(21,600.00)	63%
01-5110-000	Interest Income	30,000.00	14,219.01	(15,780.99)	47%
01-5115-000	Returned Checks	0.00	100.00	100.00	
01-5120-000	Miscellaneous - Office Fees	100.00	0.00	(100.00)	0%
01-5121-000	Miscellaneous Income	0.00	5,495.01	5,495.01	
01-5125-000	Lien/Attorney Fees (Revenue)	0.00	0	-	
01-5140-005	Permits and Fees	41,900.00	46,086.80	4,186.80	110%
01-5150-000	Property Transfer Taxes	300,000.00	191,602.16	(108,397.84)	64%
01-5160-000	Real Estate Property Tax	625,000.00	614,747.84	(10,252.16)	98%
01-5190-005	Town Permits	77,800.00	53,458.23	(24,341.77)	69%
01-5190-055	Commercial Building Admin Fee	0.00	0	-	
01-5190-060	Commercial Building Fee	0.00	0	-	
01-5200-010	Grass Cutting Fees	500.00	150.00	(350.00)	30%

01-5200-020	Rental Registration Fee	2,000.00	1,280.00	(720.00)	64%
01-5210-000	Trash Collection Service	0.00	1,918.17	1,918.17	
01-5215-000	Street Lights	0.00	1,052.99	1,052.99	
01-5300-000	Park rental	1,000.00	0.00	(1,000.00)	0%
01-5600-022	Community Events: Town Fair	2,000.00	(25.00)	(2,025.00)	-1%
<b>General Fund Revenue Total</b>		<b>1,307,700.00</b>	<b>1,068,580.15</b>	<b>(239,119.85)</b>	<b>82%</b>

Expenditures:

01-2130-000	Impact Fees: Fire House Impact Fees	20,000.00	14,250.00	(5,750.00)	71%
01-6000-000	Advertising	500.00	187.06	(312.94)	37%
01-6005-000	Temporary Help	3,000.00	0	(3,000.00)	0%
01-6010-000	Accounting Audit	32,000.00	32,000.00	-	100%
01-6020-000	Bank Fees - PNC	450.00	182.11	(267.89)	40%
01-6020-025	PNC Credit Card Fees and Reward Credits	100.00	(1,095.60)	(1,195.60)	-1096%
01-6050-000	Computer Support	15,000.00	9,121.00	(5,879.00)	61%
01-6050-005	Software Support	20,000.00	15,643.00	(4,357.00)	78%
01-6065-000	Townsend Neighborhood Watch	1,500.00	0	(1,500.00)	0%
01-6070-000	DE League of Local Governmts	2,000.00	1,500.00	(500.00)	75%
01-6080-000	Decorations & Repairs - Town	2,000.00	135.53	(1,864.47)	7%
01-6080-020	Community Relations	1,200.00	200.00	(1,000.00)	17%
01-6090-000	Community Events Expense	4,250	112.85	(4,137.15)	3%
01-6100-000	Donations	500.00	0	(500.00)	0%
01-6105-000	Hazardous Mitigation-Outreach Campaign	0	0	-	
01-6110-000	Elections Expense	1,000.00	0	(1,000.00)	0%
01-6120-020	Maintenance Agreement	2,600.00	1,943.35	(656.65)	75%
01-6160-000	Town Insurance (General Liab & Property)	22,000.00	18,819.29	(3,180.71)	86%
01-6170-000	Lawn Service (Town Hall Landscaping)	300.00	75.00	(225.00)	25%
01-6180-000	Maintenance	10,700.00	1,952.91	(8,747.09)	18%
01-6180-060	Park Maintenance Expense	15,000.00	2,302.95	(12,697.05)	15%
01-6190-000	Membership Fees	350.00	0	(350.00)	0%
01-6190-020	General Town Hall Expenses	20,000.00	1,763.32	(18,236.68)	9%
01-6190-030	General Maintenance Bldg Expenses	15,000.00	462.21	(14,537.79)	3%
01-6220-010	Office Equipment: Miscellaneous	10,000.00	209.99	(9,790.01)	2%
01-6220-040	Security System @ 141 Main Street	1,000.00	3,548.00	2,548.00	355%

01-6220-050	Security System @ 661 South St	750.00	0.00	(750.00)	0%
01-6230-000	Office Supplies	3,500.00	1,488.51	(2,011.49)	43%
01-6240-000	Flowers & Gifts	500.00	177.48	(322.52)	35%
01-6250-000	Police	60,000.00	32,148.48	(27,851.52)	54%
01-6250-100	Code Red	2,500.00	2,500.00	-	100%
01-6260-010	Postage & Delivery	3,000.00	2,124.44	(875.56)	71%
01-6275-000	Town Merchandise/Uniforms	1,500.00	0	(1,500.00)	0%
01-6280-000	Professional Fees	90,500.00	53,515.59	(36,984.41)	59%
01-6280-040	Board of Adjustment	2,000.00	0	(2,000.00)	0%
01-6280-070	Charter/Comp Plan Fees	3,000.00	0	(3,000.00)	0%
01-6290-020	IPA Services	2,500.00	0	(2,500.00)	0%
01-6300-000	Municipal Street Aid	50,000.00	0	(50,000.00)	0%
01-6320-010	Street Repairs	26,700.00	5,100.00	(21,600.00)	19%
01-6370-000	Training Classes	3,500.00	0	(3,500.00)	0%
01-6380-000	Trash Collection Service - exp	192,000.00	151,720.44	(40,279.56)	79%
01-6390-000	Travel & Entertainment	1,500.00	0	(1,500.00)	0%
01-6390-010	Travel & Entertainment: Meals	300.00	48.96	(251.04)	16%
01-6400-000	Utilities - Town Hall	16,200.00	8,639.45	(7,560.55)	
01-6400-061	Utilities - Maint Bldg	1,650.00	2,454.01	804.01	149%
01-6560-000	Payroll	414,850.00	245,312.54	(169,537.46)	59%
01-6600-000	Street Lights	80,850.00	65,242.39	(15,607.61)	81%
01-6700-000	Miscellaneous Expense	44,700.00	0	(44,700.00)	0%
01-6900-000	Unrealized Gains/Losses	0.00	-112,971.89	(112,971.89)	
01-6901-000	Vehicle Expenses	17,850.00	1,250.59	(16,599.41)	7%
01-6910-000	Realized Gains/Losses	0.00	-19,564.52	(19,564.52)	
01-7005-030	Capital Expenses	87,400.00	13,777.01	(73,622.99)	16%
<b>General Fund Expenditure Total</b>		<b>1,307,700.00</b>	<b>556,276.45</b>	<b>(751,423.55)</b>	<b>43%</b>

**Prior year actual  
as of  
March 31, 2020**

6,750.00	
2,750.00	
7,054.80	Down significantly compared to Mar 2020. Difference related to COVID pandemic
16,421.75	
26,932.15	Pickleball project funds not yet received.
57,080.41	
93,600.00	
28,709.81	Investment interest net of fees. Increase in fees and less interest earned in FY21
100.00	
151.80	
764.65	Claim check for Old Town Hall roof
125.00	
112,536.07	Previous year includes Lifehouse permit for \$69,500
341,261.99	
183,827.32	Amount billed for 2020 taxes. O/S taxes for 2020 is approx \$25.8k
97,263.67	
100.00	
4,155.05	
450.00	

1,910.00  
170,556.50  
106,650.70  
1,900.00  
2,225.00  
**1,263,276.67**

22,500.00  
0  
4,303.36  
20,000.00  
712.36  
547.02 PNC credit card reward credits. No fees incurred  
8,748.56  
15,084.50  
0  
1,590.00  
0  
1,234.12  
2,782.78  
250.00  
0  
0  
1,920.01  
19,185.83  
548.85  
6,908.14 Expense higher last year as we paid for uniform cleaning in FY20  
5,652.80 Expense higher last year as we paid for water service and lawn care in FY20  
260.00  
13,788.08 FY20 includes \$10k for new TH roof.  
57.28  
1,385.86  
697.00

0	
2,192.91	
75.00	
32,953.00	No police patrol expense for July in FY21
2,500.00	
2,054.41	
0	
83,274.59	Expense higher last year as we paid Grassbusters litigation fees in FY20
0	
0	
0	
46,090.00	FY20 expense is the sidewalk restoration on Commerce St
315.48	
220.00	
128,247.32	
29.45	
40.00	
9,714.63	
669.64	High propane expense in FY21
227,877.33	
60,763.93	
28,399.11	
103,146.65	Unrealized gain/loss on investments. Will fluctuate throughout the year
2,259.62	
-10,120.71	
23,552.52	Related to pickleball project. Not yet completed.
<b>872,411.43</b>	